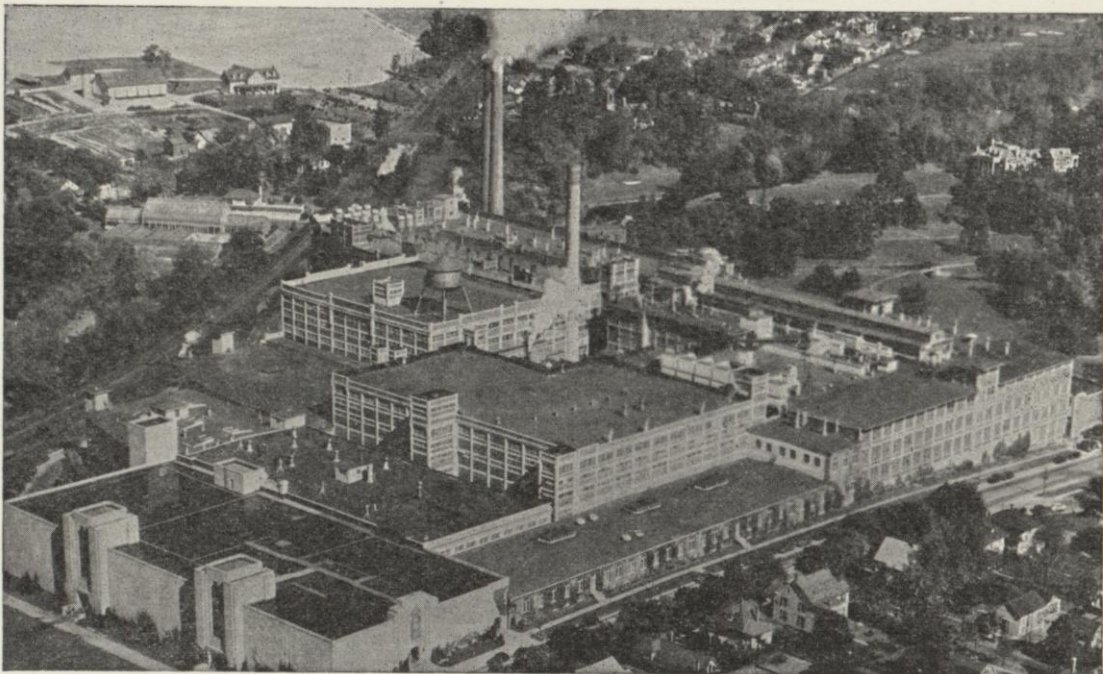


# ANNUAL REPORT

DECEMBER 31, 1941



Home of Hershey's Products

**HERSHEY CHOCOLATE CORPORATION**  
HERSHEY, PENNA.

## HERSHEY CHOCOLATE CORPORATION

EXECUTIVE OFFICES, HERSHEY, PA.

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### OFFICERS

M. S. HERSHEY, Chairman of the Board  
W. F. R. MURRIE - - - - President  
E. F. HERSHEY - - - - Treasurer  
W. S. CROUSE - - - - Secretary  
O. E. BORDNER - - - - Comptroller

### DIRECTORS

M. S. HERSHEY - - - - Hershey, Pa.  
W. F. R. MURRIE - - - - Hershey, Pa.  
E. F. HERSHEY - - - - Hershey, Pa.  
L. W. MAJER - - - - Hershey, Pa.  
P. A. STAPLES - - - - Central Hershey, Cuba  
W. S. CROUSE - - - - Hershey, Pa.  
O. E. BORDNER - - - - Hershey, Pa.

### TRANSFER AGENT

CITY BANK FARMERS TRUST CO.

### REGISTRAR

GUARANTY TRUST COMPANY OF NEW YORK

### AUDITORS

ARTHUR ANDERSEN & CO., NEW YORK, N. Y.

# HERSHEY'S

REG. U. S. PAT. OFF.



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Our Stockholders, as individuals, can greatly advance the Company's interest and their own, by using **HERSHEY'S** Products in their homes and recommending them to others.

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# HERSHEY CHOCOLATE

(A DELAWARE CORPORATION)

## BALANCE SHEET - DECEMBER 31, 1941

### ASSETS

#### CURRENT ASSETS:

Cash .....		\$ 1,058,169.72
Accounts receivable .....	\$ 3,245,830.80	
Less - Reserve for bad debts and discounts .....	<u>146,357.47</u>	3,099,473.33
Raw materials, goods in process and finished goods; at the lower of average cost or market .....		<u>16,364,480.10</u>
Total current assets .....		<u>\$20,522,123.15</u>

#### SUPPLY INVENTORIES, PREPAID EXPENSES, ETC.:

Supplies and repair parts .....	\$ 368,118.50	
Prepaid shipping expenses, insurance, salesmen's advances, etc. ...	<u>177,243.03</u>	545,361.53

#### PLANT AND PROPERTY:

<u>Particulars</u>	<u>Cost</u>	<u>Reserves for Depreciation</u>	<u>Net</u>
Land .....	\$ 115,155.40	\$ -	\$ 115,155.40
Buildings and improvements .....	8,815,314.17	3,937,094.79	4,878,219.38
Machinery, equipment and fixtures .....	<u>13,083,023.61</u>	<u>8,628,169.57</u>	<u>4,454,854.04</u>
	<u>\$22,013,493.18</u>	<u>\$12,565,264.36</u>	<u>\$ 9,448,228.82</u>
Construction in progress .....			<u>98,050.56</u>
			<u>9,546,279.38</u>
			<u>\$30,613,764.06</u>

NOTES: The Convertible preference stock is entitled to cumulative dividends at the rate of \$4.00 per share per annum. Upon any distribution of capital assets, the Convertible preference stock is entitled to receive \$50.00 per share (in excess of treasury shares, at December 31, 1941 or \$12,438,356.00 in excess of the stated value of such shares) and a proportionate share of the common stock in any distribution of the balance until the Convertible preference stock shall have received a total of \$50.00 per share. In their opinion, there are no restrictions upon the surplus of the Company by reason of the excess of the preferred value of such shares. The surplus accounts, however, are restricted to the extent of the cost of the treasury stock.

# ATE CORPORATION

CORPORATION)

DECEMBER 31, 1941

## LIABILITIES

### CURRENT LIABILITIES:

Loans and accounts payable to affiliated companies.....	\$ 1,679,582.15
Accounts payable and accrued liabilities .....	1,769,839.85
Dividends payable February 16, 1942 on convertible preference and common stock .....	1,021,999.75
Reserve for Federal and state taxes (subject to review by taxing authorities) .....	3,875,973.62
Total current liabilities.....	<u>\$ 8,347,395.37</u>

### RESERVE FOR PAST SERVICE ANNUITIES OF OFFICERS AND EMPLOYEES .....

874,600.00

### CAPITAL STOCK AND SURPLUS (See note):

#### Convertible preference stock (without par value) -

Authorized and issued, 350,000 shares of which 78,649 shares  
have been converted into common stock

Issued and outstanding, 271,351 shares (including 17,507 shares  
held in treasury) at stated value..... \$ 271,351.00

#### Common stock (without par value) -

Authorized, 1,000,000 shares of which 271,351 shares are re-  
served for conversion of convertible preference stock

Issued and outstanding, 728,649 shares (including 42,900 shares  
held in treasury) at stated value .....

728,649.00

\$ 1,000,000.00

Surplus at organization..... 3,297,212.48

Earned surplus .....

20,890,003.90

\$25,187,216.38

#### Deduct - Treasury stock, at cost -

Convertible preference stock -- 17,507 shares \$ 1,287,635.19

Common stock ..... -- 42,900 shares 2,507,812.50

3,795,447.69

21,391,768.69

\$30,613,764.06

m, plus an extra dividend of \$1.00 per share in any year in which dividends are declared (or paid) on the common stock.  
(amounting in the aggregate to \$12,692,200.00 on the basis of the Convertible preference shares outstanding, exclusive  
accumulated and unpaid dividends (if any) before any distribution to the common stock, and shares equally with the  
total of \$100.00 per share and accumulated and unpaid dividends (if any). Counsel for the Company have advised that,  
ference of the Convertible preference shares in any distribution of the capital assets of the Company over the stated  
stock.

# HERSHEY CHOCOLATE CORPORATION

## SUMMARY OF PROFIT AND LOSS

FOR THE YEAR ENDED DECEMBER 31, 1941

<u>Particulars</u>	<u>Amount</u>
GROSS PROFIT ON SALES (Note) .....	\$15,799,158.80
SHIPPING, SELLING, ADMINISTRATIVE AND GENERAL EXPENSES (Note) .....	6,991,048.23
Net profit from operations .....	\$ 8,808,110.57
OTHER INCOME:	
Profit from scrap and creamery products, discounts and other miscellaneous income, less miscellaneous deduc- tions (\$51,848.46) .....	603,918.07
Net profit before provision for income taxes .....	\$ 9,412,028.64
PROVISION FOR INCOME TAXES:	
Commonwealth of Pennsylvania income tax .....	\$ 249,537.30
Federal income tax .....	2,378,861.08
Federal excess profits tax .....	839,704.89
	3,468,103.27
Net profit carried to earned surplus .....	\$ 5,943,925.37
NOTE: Cost and expenses include provision for depreciation on plant and equipment in the amount of \$797,743.43.	

## SUMMARY OF EARNED SURPLUS

FOR THE YEAR ENDED DECEMBER 31, 1941

Earned surplus at December 31, 1940 .....	\$18,272,545.53
Net profit for the year ended December 31, 1941 .....	5,943,925.37
	\$24,216,470.90
Dividends:	
Convertible preference stock (\$5.00 per share) .....	\$ 1,269,220.00
Common stock (\$3.00 per share) .....	2,057,247.00
	3,326,467.00
Earned surplus at December 31, 1941 .....	\$20,890,003.90

### ARTHUR ANDERSEN & CO.

67 WALL STREET, NEW YORK

To the Board of Directors,  
Hershey Chocolate Corporation:

We have examined the balance sheet of Hershey Chocolate Corporation (a Delaware corporation) as of December 31, 1941, and the summaries of profit and loss and earned surplus for the year then ended, have reviewed the system of internal control and the accounting procedures of the Company and, without making a detailed audit of the transactions, have examined or tested accounting records of the Company and other supporting evidence, by methods and to the extent we deemed appropriate. Our examination was made in accordance with generally accepted auditing standards applicable in the circumstances and included all procedures which we considered necessary.

In our opinion, the accompanying balance sheet and related summaries of profit and loss and earned surplus present fairly the position of Hershey Chocolate Corporation at December 31, 1941, and the results of its operations for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

New York, N. Y., February 11, 1942.

ARTHUR ANDERSEN & CO.